

THE ORANJE GROVE

Oranje Commercial Janitorial Newsletter

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Do janitors deserve the same respect as CEO's?

We weigh the arguments and share our two cents....



Recently there has been an argument floating around social media regarding the question, of whether you should treat the janitor with the same respect as the CEO.

And, most recently Douglas Hall, a self-described anti-hero and strategist on LinkedIn, wrote on this topic. Douglas argued against this notion, stating he “wholeheartedly disagreed” with treating the janitor with the same respect as the CEO. Why, you might ask? He went on to say, “I do believe that everyone should be spoken to in the same manner and with the same sincerity. I do not believe everyone should deserve equal respect. Respect is not a right. Respect should be earned. By definition respect is a feeling of deep admiration for someone or something elicited by their abilities, qualities, or achievements.” If you do not know a person, regardless if it is the CEO or a janitor, you can't respect that person.

Douglas's point? Respect is not automatic, no matter who you are. However, kindness and empathy should be equally shared or granted even if we know nothing about the individual including their current situation or status. Role or title should not, in itself, elicit respect.

An opposing thought was posted by Neil, a theatre and film tech who said, “You should treat janitors with more respect than a CEO. Janitors have the most important jobs in the world. If it wasn't for them, most places would absolutely be disgusting. On top of keeping places clean, they are also protecting our health. They do so much for us, and not a lot of people want to do what they do. The work is hard and gross and they are typically not paid enough to do it considering how important their job is. They absolutely deserve nothing but respect.”

Well, we at Oranje tend to believe our team of janitors are superheroes who earn our respect when they show up in our customers' buildings everyday with a smile on their face and complete their job well (and oh by the way, we believe in paying our team members more than minimum wage, because they deserve it).

What are your thoughts? The team at Oranje Commercial Janitorial would like your opinion. Email your thoughts to Annemarie@oranje.us and we will put you into a drawing for a \$50.00 Amazon Gift Card!

Commercial Cleaning...More than Just Cleaning - Joshua Woodworth, CEO

If you were to stack up janitorial companies side by side, it would be easy to commoditize them. They all have the same equipment, the same chemicals, the same tools, and a team of individuals who show up at businesses to clean. Looking at commercial cleaning this way will undoubtedly lead a business owner to seek out the least expensive option. I would caution any business owner to look at the cleanliness of their facility this way. More often than not, you will get what you pay for; inconsistent results, high turnover, and general lack of care of your space. At Oranje we pride ourselves on going well beyond the job of commercial cleaning, striving to form trusted, long-term partnerships with the clients we serve. We pay our employees more than minimum wage which reduces turnover and enhances results. Top down, our team remains invested in ensuring our customers are completely satisfied. From meetings with customer leadership to delivering cookies to the frontline staff, we ensure that we put our customers first in everything we do.



Paw-some or Cat-astrophic? Pros and Cons of Office Pets



Office pets are a popular modern perk, but they can come with some challenges

Imagine walking into the office to be greeted by a friendly pup or playful kitten? Does that sound familiar to you? The trend is growing as a perk for office employees, however there are pros and cons to allowing our furry friends into the workplace.

We have a pet-friendly office at Oranje. We have a small turtle named “Fluffy” who dons our front lobby in a fish tank. And, often our CFO brings her two puppies in, Carly, a 15 year old tea-cup sized mini schnauzer and an overly friendly shih tzu named Harry. Our owner, Ryan, has a one-eyed rescue chihuahua, aptly named “Captain Jack.” Other than the occasional threat of trampling, we love having these tiny creatures in our office. But not all offices are suited for our furry friends. What are the pros and cons associated?

Pros of allowing pets in the office

Encourages work-life balance

The presence of pets makes days at the office seem shorter because pets add joy to the workplace and encourage a healthy work-life balance.

Reduces stress

When completing challenging tasks, a dog’s presence in the workplace can reduce employee stress and cardiovascular responses to stress, including lowering a person’s heart rate and blood pressure.

Nurtures productivity and performance

Pets can lead to significantly greater improvements in employee performance.

Promotes social interaction

Opportunities to interact socially and in a more positive setting are more readily available in organizations allowing pets.

Cons of allowing pets in the office

Allergies

Many people have allergies or allergic reactions to dogs and cats

Tripping hazards

Dogs usually exist in a space low to the ground or attached to leashes and can directly or indirectly cause trips or falls.

Messes

You don’t want your office to smell like a pet store or become unsanitary for your workers!

Send your thoughts on this topic to annemarie@oranje.us. BTW, the “mess” thing is something we can help you with too!

The Return to the Office, A new-normal guide

Employees are returning to the office. But is your workplace ready?

According to the Counselors of Real Estate, Despite pleas from politicians and employers that employees return to the “workplace” to restore normal operations and reinvigorate downturns, only 40% of workers in larger American metropolitan areas have returned to the office. Remote and hybrid work is favored by almost 80% of U.S. employees who want to work from home at least one day per week. What is an employer to do to adapt and ensure that productivity stays intact?

Some employers have found they can add amenities while reducing overall space and travel costs, resulting in overall savings. Developing an appealing, experiential office culture with a focus on interpersonal socializing will become even more important to draw workers to the office. Additions of amenities like natural light, water, coffee and food are possibilities. But an amenity often overlooked but equally important is creating a spotless environment. Not only do employees want to feel they are in a healthy environment, but they also want a clean one.

Need help quick? Call Oranje! We can help get any business space ready for your employees to return to the office!



It’s that time of year again: Budget Season! - Annemarie Boeckman, Director of Sales

For most businesses, including ours, we are getting ready to put our budgets together for the new year. Although it can be stressful at times, the development, implementation, and execution of a good budget not only means the operation of your business will run well, it gives YOU and your reputation, credibility and value as an industry professional. So if you need help, ask for it! One large line item for business managers is the janitorial expense for their building. First, know what your cleaning vendor can provide to you in terms of services. Then, ask them to help you budget for all anticipated services. Like any professional vendor, your cleaning partner should be the expert in their field, and typically knows what is needed to keep your spaces beautiful. They also will help to understand the areas where possible savings can be found.

At Oranje we love when our customers seek our input and we are always ready to help!



Accounts Payable is Peachy Keen!

Fall into this new recipe from our brilliant in-house baker!

Fresh Peach Crumb Bars

Shanda Ferris works in our Accounts Payable department and when she is not at work, she loves to bake amazing desserts. She is truly talented, creating professional quality cakes, cookies, bars and pies!

Bar Ingredients

For the Crust

- 1 C granulated sugar
- 3 C All Purpose Flour
- 1 tsp Baking Powder
- ½ tsp salt
- ¼ tsp grnd cinnamon
- 1 C Unsalted Butter cold, cut into cubes
- 1 lg egg lightly beaten

For the Peach Layer

- ½ cup sugar
- 1 tbsp. cornstarch
- ¼ tsp grnd cinnamon
- 5 large peaches, peeled & diced (4 to 5 Cups)
- 1 tsp. fresh lemon juice

For the Icing:

- 1 C Powdered Sugar
- ¼ tsp almond or vanilla extract
- 1 tbsp Milk



Directions

Preheat oven to 350 F if using a glass pan, 375 for metal pan. Lightly grease 13x9 inch baking pan
For the Crust

1. In a stand mixer or food processor mix 1 cup of sugar, 3 cups of flour, baking powder, salt and cinnamon. Add butter and process until mixture resembles coarse sand. Add the egg & pulse until the dough starts to hold together.
2. Gently press a little more than half of the dough into the prepared pan.

For the Peach Mixture:

1. In a large bowl whisk sugar, cornstarch & cinnamon. Add diced peaches and toss to combine. Drizzle lemon juice over peaches and toss to coat. Pour peach mixture over the crust and spread evenly.
2. Using your hands, press together handfuls of the remaining crumb topping to create clumps. Scatter the clumps and remaining crumble topping over the fruit layer leaving some peaches showing through.
3. If using a glass pan, bake 50-55 minutes or until lightly browned. If using a metal pan, bake for 40-45 minutes. Cool completely then chill before cutting & Icing.

To prepare the icing:

1. Wisk together the powdered sugar, almond extract & milk. Drizzle on the bars just before serving.

ENJOY WITH CO-WORKERS, FAMILY OR FRIENDS!



New Customer Corner

We absolutely LOVE our new customers and we want to not only publicly thank them for trusting us to clean for them, but to also thank our cleaners for their work in these new spaces!

We would like to showcase three of our newest partners

Funko - a leading pop culture lifestyle brand, Funko relocated its main U.S. distribution facility in WA to Buckeye, Arizona. The company is leasing a 958,000-square-foot facility in Buckeye, Arizona, which created over 300 jobs. Funko.com

Canvas- A community of possibility. This is a home for wellness, focus, energy, relaxation, and creativity. The Tempe apartments are made for its residents to design the lifestyle they have always dreamed of. canvastempe.com

One Point One- In the heart of Avondale, OnePointOne is revolutionizing vertical farming by building the most technologically advanced cultivation platform on the planet through innovations in automation, AI and plant science. onepointone.com



Meet Mike Beadle, our amazing customer from the City of Goodyear



Mike Beadle is the Recreation Superintendent for the City of Goodyear

How long have you been working at The City of Goodyear and what do you like best about your role? I've been with the city for 7 years. My favorite part about working for the city and in the Goodyear Rec Center is the impact I'm able to have on the community. We provide essential recreation programs and services to the community, and it's so much fun to see people enjoying our facilities and programs. We impact Goodyear families everyday, helping create lifelong memories in a fun and safe environment.

Mike's FUN FACT My fun fact is that over the past 2 seasons I've competed on American Ninja Warrior. I've made it to the national finals and was featured on Episode 7 of Season 14 on the show.

What do you like to do in your free time? •• My favorite thing to do in my free time is watch my daughters play sports. They both play club softball and are on the school volleyball team, so you can find me on any weekend sitting in the stands, cheering them on. I also train religiously for American Ninja Warrior, and if I'm not with my family I am at the gym preparing for the next season.



Dear JC ~

Our Director of Operations answers your questions



Dear JC, I hear so much about "Green Cleaning" products. How do we know what products should be used to keep our workplaces clean and safe? - Josie, Peoria, AZ

Dear Josie,,
Of course cleaning products are necessary to maintain attractive and healthy conditions in the workplace, It is important to know, however, that some cleaning products can present health and environmental concerns. Ecolabels on products are a good tool to help people quickly identify products that are "greener." Specifically, products with a "Green Seal" certification means they meet the highest standard of environmental quality and performance. Green Seal Certified products reduce hazardous material consumption, making them safe to use in any environment.

In a time when eco-friendly practices are not only the right thing to do, but also good for the bottom line, Oranje utilizes green products whenever possible. Green cleaning is now the norm and expected in the industry and is a standard in Oranje's culture. Thank you for your question Josie!

- JC Reyes



Thank you, Angie Fernandez, for your service at Oranje Commercial Janitorial

Angie is an Operations Supervisor for Oranje and always brings a smile to the office!

How long have you been working at Oranje? I have been with the company since 2016.

Explain your role a little bit. ...what do you like most about it? I am the day time supervisor, I oversee day time Oranje employees. My role is to ensure our buildings have coverage during the day. It is also my responsibility to provide guidance and support to our employees, conduct trainings and overall day to day operations. What do I like most about my role? I like to work with our employees; sharing new cleaning methods to better our service. I love what I do even on the most challenging days!

What do you like to do when you are not at work? I like to spend time with my family. I have an 8-year-old and he is my pride and joy!



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